

FEB
6

INFORMATION SECURITY FOR REAL ESTATE PROFESSIONALS

9:00AM - 12:00PM

Cost: \$35
Credits: 3 CE Credits
Instructor: Thomas Glanville
 Agent Protection
Sponsor: Hans Fetterhoff
 Broker House Mortgage

Where: Core Title Group
 101 Sahwatch St Suite #212
 Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/information-security-for-real-estate-professionals-3-ce-tickets-1200717531459?aff=oddtcreator>

Description:

The purpose of this class is to teach the real estate professional on the issue of information security, ID Theft, and the laws associated with the real estate industry. The attendee will not only learn those aspects but what the requirements are for the broker and what is needed to have in place for compliance, Errors & Omissions Insurance, and to create a Defensible Position by making a Good Faith Attempt in case an information incident occurs. This will in turn protect the broker/brokerage from damages such as fines, penalties, and lawsuits.

EOS

FEB
7

CTM eCONTRACTS - BEGINNER CLASS

2:00PM - 4:00PM

Cost: \$20 for CE Credit
Credits: 2 CE Credit
Instructor: CTMe

Where: ONLINE

RSVP: <https://mrisoftware.skilljar.com/ctm-econtracts-beginner-webinar-1>

Description:

In this live training course, we will cover the following topics and processes:

- Navigating the software and using the Paperless Filing Cabinet.
- Using dashboards and the docs management folder.
- Configuring utilities settings and personalizing your account.
- Syncing deadline dates to your Outlook or Google calendar.
- Creating custom deadlines.
- Auto-dating deadline templates.
- Team member access.
- Parent contracts.
- Changing contracts before and after it is locked.
- Auto-dating deadlines, purchase price, and terms.

Online

FEB
10

REAL ESTATE IN RETIREMENT ACCOUNTS

1:00PM - 3:00PM

Cost: Free
Credits: 2 CE Credits
Instructor: Chad Engler & Brady Mullen
 American Liberty Mortgage
Sponsor: Tanya Monson &
 Robyn Asbury, Tralon Homes

Where: Core Title Group
 101 Sahwatch St Suite #212
 Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/real-estate-in-retirement-accounts-2-ce-i-downtown-tickets-1200820007969?aff=oddtcreator>

Description:

This 2-hour course will discuss how to use the tax benefits of retirement accounts to invest in real estate - without incurring taxes or penalties.

- Why Purchase Real Estate with Retirement Accounts
- Quick Overview of Retirement Accounts
- IRS Rules & Regulations
- Best Practices

EOS



EOS

2025 ANNUAL COMMISSION UPDATE CLASS

9:00AM - 1:00PM

Cost: \$35
Credits: 4 CE Credits
Instructor: Liz Bowen
Liz Bowen Coaching
Sponsor: Mary Greenwood
Wildwood Lending

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/2025-annual-commission-update-class-4-ce-i-downtown-i-sponsored-tickets-1200993637299?aff=oddtcreator>

Description:

The 2025 Annual Commission Update (ACU) course is available for real estate agents. This 4-hour mandatory course is necessary in order to maintain your license status.



EOS

OUT OF THE BOX FINANCING

9:30AM - 10:30AM

Cost: Free
Credits: 0 CE Credits
Instructor: Debbie Havens
Revolution Mortgage
Sponsor: Kelly and Heather
TransACTIONal

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/out-of-the-box-financing-i-downtown-tickets-1201088260319?aff=oddtcreator>

Description:

Learn the ins and outs of creative financing.



EOS

AIR QUALITY TESTING

11:00AM - 1:30PM

Cost: Free
Credits: 2 CE Credits
Instructor: Mark Baxley
Brick and Mortar Home Inspections

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/air-quality-testing-2-ce-i-downtown-tickets-1201705015049?aff=oddtcreator>

Description:

Comfort and health of occupants in a real estate property are two common benefits of having good quality indoor air. It is critically important to have a good flow of air to reduce health hazards and accidents. Therefore, it is very much recommended before closing a deal with a potential buyer to test the air quality of a real estate property. It is up to the real estate agent to orient the seller of the potential risks if air quality is left untreated and how it can diminish property value. In this course fundamentals of indoor air quality testing are introduced. Hence, the knowledge gained in this course can help the real estate agent in conducting his or her sales.



EOS

THE UNKNOWN POWER OF VA LOANS

10:00AM - 11:00AM

Cost: Free
Credits: 0 CE Credits
Instructor: Zack Tarbet, Rate
Sponsor: Kelly and Heather
TransACTIONal

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/the-unknown-power-of-va-loans-i-downtown-tickets-1201185681709?aff=oddtcreator>

Description:

Understanding the basics of VA Loans, the VA Loan Appraisal process, and how to make a VA loan offer stand out.



EOS

LUNCH & LEARN: HANDYMAN SERVICES AND AGING IN PLACE

11:30AM - 12:30PM

Cost: FREE
Credits: 0 CE Credits
Instructor: Al Cazares, House Doctors of Colorado Springs
Sponsor: Marquise Bowers & Tim Chase, 719 Lending

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/lunch-learn-level-up-your-real-estate-socials-in-2025-tickets-110978685359?aff=oddtcreator>

Description: *LUNCH WILL BE PROVIDED

Choosing a handyman to take care of inspection write ups and prepare a house for the seller or the buyer is critical to the success of any home transaction. How can you be sure you have the right company to meet your client's expectations and provide timely service that avoids any delays in closing? We will provide information based on our experience that will help you make the right choice. Additionally, according to government estimates, the average American over the age of 65 will need roughly three years of long-term care. Getting that care in a nursing home costs about \$72,000 per year. Americans are devising innovative plans to help more people save money and stay in their homes longer. House Doctors "The Freedom to Stay" Home Safety & Fall Prevention Program offers innovative services to empower older adults to maintain independence and safety in their homes as they age. From home modifications to smart technologies, we offer practical solutions for promoting autonomy and well-being among older adults. Clients who are wanting to care for their elderly relatives are looking for home safety modifications both before and after the sale.

*FREE LUNCH & LEARN - DOUBLE CLASS WITH 2 CE CREDITS!



EOS

TODAY'S REVERSE MORTGAGE FOR PURCHASE 101 (LIFESTYLE HOME LOAN)

11:00AM - 12:00PM

Cost: Free / \$5.00 Donation to the Springs Rescue Mission is encouraged
Credits: 1 CE Credit
Instructor: Nathan Johnson
Mutual of Omaha Reverse Mortgage

Where: Core Title Group
101 Sahwatch St Suite #212
Colorado Springs, CO 80903

RSVP: <https://www.eventbrite.com/e/lunch-learn-double-class-on-todays-reverse-mortgages-2-ce-i-downtown-tickets-1201533752799?aff=oddtcreator>

Description:

To understand the basics of Today's Reverse Mortgage for Purchase (Lifestyle Home Loan), how focusing on Peak 65 can help grow your business, and how the program can help mature homeowners buy the home they want and save the money they need to better fit their lifestyle.

12:00PM - 12:30PM - FREE LUNCH WILL BE PROVIDED!

TODAY'S REVERSE MORTGAGE 101 (TRADITIONAL HECM)

12:30PM - 1:30PM

Cost: Free / \$5.00 Donation to the Springs Rescue Mission is encouraged
Credits: 1 CE Credit
Instructor: Nathan Johnson
Mutual of Omaha Reverse Mortgage

Description:

To understand the basics of Today's Reverse Mortgage, how it can be used to help mature homeowners remain in their home, age in place, and safely access home equity to retire more freely.

