



# 2026 February CLASSES

FEB

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Woodland  
Park

## LISTING HOMES FOR DISABLED OR DECEASED CLIENTS

10:00AM - 1:00PM

**Cost:** FREE

**Credits:** 3 CE Credits

**Instructor:** Whitney Hey  
Hammond Law Group

**Sponsor:** Taylor Gutierrez  
NFM Lending

**Where:** Core Title Group

18401 Highway 24 East, Suite #114  
Woodland Park, CO 80863

**RSVP:** <https://www.eventbrite.com/e/listing-homes-for-disabled-or-deceased-clients-3-ce-i-woodland-park-tickets-1980478428292?aff=oddtcreator>

### Description:

This course covers in detail how to sell the home of a person who is incapacitated or one who has passed away. It provides case studies and information on how trusts solve these problems before they occur.

FEB

5

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## RESIDENTIAL STRUCTURAL INSPECTIONS

10:00AM - 12:00PM

**Cost:** FREE

**Credits:** 2 CE Credits

**Instructor:** Mark Baxley  
Brick and Mortar Home Inspections

**Where:** Core Title Group

101 Sahwatch St Suite #212  
Colorado Springs, CO 80903

**RSVP:** <https://www.eventbrite.com/e/residential-structural-inspections-2-ce-i-downtown-tickets-1980478777336?aff=oddtcreator>

### Description:

The overall structure of a home is essentially the backbone that holds everything in place. For many, the structural integrity of a home is often viewed as the most crucial part of the home-buying process. By being able to observe and report on these critical matters during the structural portion of a home inspection, real estate agents are in a unique position to offer expertise and peace of mind to all parties involved in the home-buying process.

FEB

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Online

## CTM ECONTRACTS - BEGINNER WEBINAR

1:00PM - 3:00PM

**Cost:** \$20 for CE Credit

**Credits:** 2 CE Credit

**Instructor:** CTMe

**Where:** ONLINE

**RSVP:** <https://mrisoftware.skilljar.com/ctm-econtracts-beginner-webinar-1>

### Description:

In this live training course, we will cover the following topics and processes:

Navigating the software and using the Paperless Filing Cabinet. Using dashboards and the docs management folder. Configuring utilities settings and personalizing your account. Syncing deadline dates to your Outlook or Google calendar. Creating custom deadlines. Auto-dating deadline templates. Team member access. Parent contracts. Changing contracts before and after it is locked. Auto-dating deadlines, purchase price, and terms. Searching for properties using the Save Time! feature. Save Time links and databases in eContracts. Copying and duplicating locked contracts.



## The Ugly Truth Not The Pretty Lies, Behind The Scenes of the Mortgage World

10:00AM - 1:00PM

**Where:** ONLINE

**Cost:** FREE  
**Credits:** 3 CE Credit  
**Instructor:** Todd Pazol, Pazol Mortgage

**RSVP:**  
<https://us02web.zoom.us/join/4CEc4svDRNu6qh0m-qU2uQ#/registration>

**Description:**

From A to Z on how it really works so you can educate your clients better when talking with a lender.



## 2026 ANNUAL COMMISSION UPDATE

9:00AM - 1:00PM

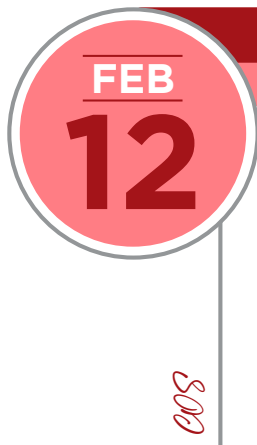
**Where:** Core Title Group  
101 Sahwatch St Suite #212  
Colorado Springs, CO 80903

**Cost:** \$45  
**Credits:** 4 CE Credits  
**Instructor:** Mark Hubert  
My Front Range Living  
**Sponsor:** Marquise Bowers  
Cross Country Mortgage

**RSVP:** <https://www.eventbrite.com/e/2026-annual-commission-update-class-4-ce-i-downtown-tickets-1980479088266?aff=oddtcreator>

**Description:**

The 2026 Annual Commission Update (ACU) course is available for real estate agents. This 4-hour mandatory course is necessary in order to maintain your license status.



## 10 MOST COMMON HOME DEFECTS

10:00AM - 12:00PM

**Where:** Core Title Group  
101 Sahwatch St Suite #212  
Colorado Springs, CO 80903

**Cost:** FREE  
**Credits:** 2 CE Credits  
**Instructor:** Mark Baxley  
Brick and Mortar Home Inspection

**RSVP:** <https://www.eventbrite.com/e/2026-annual-commission-update-class-4-ce-i-downtown-tickets-1980479088266?aff=oddtcreator>

**Description:**

The home inspection is one of the most crucial parts of the home buying process. Many issues identified during the home inspection, if left untreated, can lead to significant costly repairs later, or even unsafe and hazardous living conditions. Offers are finalized or revoked as a result of a home inspector's report. A home inspection can be a source of anxiety for buyers, sellers, and real estate agents. However, real estate agents can ease some of their clients' anxieties by helping them to be better educated and prepared for the home inspection process. This course will identify the most common problem areas in a home inspection and provide real estate agents with tools and strategies they can use to allay their clients' concerns.

## LUNCH & LEARN - DOUBLE CLASS DAY!

### TRANSFERRING TITLE OF PROBATE AND TRUST ESTATES

11:00AM - 12:00PM

**Where:** Core Title Group  
1320 Fortino Blvd Ste A  
Pueblo, CO 81008

**Cost:** FREE  
**Credits:** 1 CE Credit  
**Instructor:** Whitney Hey  
Hammond Law Group  
**Sponsor:** Brandon Grant  
Central Trust Bank

**RSVP:** <https://www.eventbrite.com/e/lunch-learn-probate-double-class-4-ce-i-pueblo-tickets-198048099984?aff=oddtcreator>

**Description:**

This course covers the various ways to transfer property via deeds from one owner to another, how to buy, sell, and close on property from a probate, what trusts are, and how to sell real estate from a trust.

**\*12:00PM - 12:30PM - LUNCH WILL BE PROVIDED**

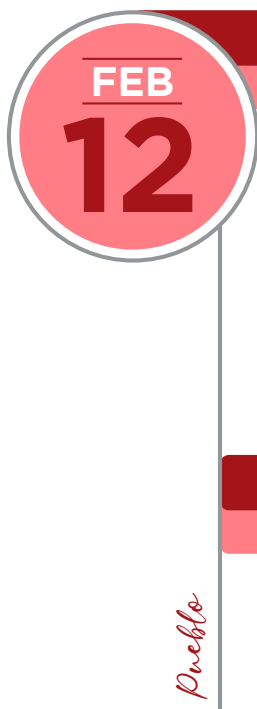
### LISTING HOMES FOR DISABLED OR DECEASED CLIENTS

12:30PM - 3:30PM

**Credits:** 3 CE Credits

**Description:**

This course covers in detail how to sell the home of a person who is incapacitated or one who has passed away. It provides case studies and information on how trusts solve these problems before they occur.





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## UNDERSTANDING ALT-A LENDING CLASS

10:00AM - 11:00AM

**Cost:** FREE  
**Credits:** 1 CE Credit  
**Instructor:** Lisa Hernandez  
Bear Creek Mortgage Corp  
**Sponsor:** Karen Harvey  
TranscendCO LLC

**Where:** Core Title Group  
101 Sahwatch St Suite #212  
Colorado Springs, CO 80903

**RSVP:** <https://www.eventbrite.com/e/understanding-alt-a-lending-class-1-ce-i-downtown-tickets-1980483369070?aff=oddtcreator>

### Description:

This course is geared to understanding the new subprime market and how you can get more buyers qualified to purchase homes! Learn all about stated loan products! A must for any self-employed borrower!!!!



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## THE CASH BUYER CURVEBALL: Why Realtors Must Understand FinCEN

1:00PM - 2:00PM

**Cost:** FREE  
**Credits:** 1 CE Credit  
**Instructor:** Bettina Arthur  
Westcor Land Title Insurance Co  
**Sponsor:** Mary Greenwood  
NFM Lending

**Where:** Core Title Group  
101 Sahwatch St Suite #212  
Colorado Springs, CO 80903

**RSVP:** <https://www.eventbrite.com/e/the-cash-buyer-curveball-why-realtors-must-understand-fincen-1-ce-tickets-1980481356049?aff=oddtcreator>

### Description:

With the upcoming implementation of FinCEN's Residential Real Estate Reporting Rule, real estate agents must be prepared for a major shift in how all-cash, entity, and trust-based purchases are handled. While Realtors are not the reporting party under the new rule, their awareness and early preparation are now critical to preventing delays, misunderstandings, and failed closings.

This one-hour course provides real estate professionals with a practical, easy-to-understand overview of the rule, including what constitutes a "reportable transaction," how cash and non-financed deals impact compliance, and what information settlement agents must collect. Agents will learn how to ask the right questions up front, how to prepare buyers and sellers for increased documentation requirements, and how to avoid the common pitfalls that can derail a transaction under the new regulations.

Designed specifically for working agents, this course breaks down FinCEN's requirements into actionable steps, real-world examples, and communication strategies that help ensure smooth contract-to-closing timelines. When agents understand the curveballs that cash buyers can introduce, they can better protect their clients—and their commissions.



COO

## MASTERING SHORT SALES: FROM CHAOS TO CLOSING

10:00AM - 12:00PM

**Cost:** FREE  
**Credits:** 2 CE Credit  
**Instructor:** Becky Wallen  
Core Title Group  
**Sponsor:** Tim and Nicholle  
719 Lending

**Where:** Core Title Group  
1320 Fortino Blvd Ste A  
Pueblo, CO 81008

**RSVP:** <https://www.eventbrite.com/e/mastering-short-sales-from-chaos-to-closing-2-ce-i-pueblo-tickets-1967780600748?aff=oddtcreator>

### Description:

Clients in financial distress need an agent who can guide them through one of the toughest transactions they'll ever face. This CE-certified short sale class equips you with the knowledge, resources, and confidence to be that agent. You'll learn real-world strategies, risk management tips, and insider scripts that help you protect your clients, speed up approvals, and close with less stress—all while earning your CE credits.